

Pacesetter Awards

One Thomas Circle NW, Suite 600
Washington, D.C. 20005

Dear Sir or Madam:

It is with great pleasure today that I find myself writing to you on behalf of Stuart Kaye, in support of his nomination in the category of Management Excellence. My association with Kaye Homes began nearly three years ago, when I purchased a two-and-a-half acre parcel in Naples, Florida, on which I thereafter built a home for myself, and a guesthouse beside it, for my elderly mother. At the time, Stuart's company was the only construction firm in the area

that was able to design and build a dual set of residences of this kind.

During the pre-construction period, I continued to live in rural Vermont, and therefore, had to complete all aspects of the project, from the purchase of the land, to the blueprints, long distance. In just a handful of days, a construction mortgage was fully secured, and most remaining large issues had been dealt with, and accomplished rather seamlessly.

As a firm believer that the chief executive of an organization is ultimately responsible for all of those who act on his behalf, I must credit the success of those early interactions to Mr. Kaye, because his enthusiasm and capability clearly

filtered down the ranks to each employee who supported his mission.

My personal involvement with Stuart came sometime later, when my homes entered their final phases of construction. I was delighted, and surprised to meet with him directly when final assessments were made (of additional costs, relating to the hurricane disaster in Louisiana) and I was required to offer my approval and consent. It was then that I came to know the man for myself, and witnessed not only his leadership, but also the accompanying respect and admiration that his staff overtly displayed towards him.

I found him fair, and insightful, sensitive, and intensely intelligent, yet I was most taken by his unpretentious style, his

dedication to the community he serviced, and his passion for providing a positive experience to each customer who would eventually live in a home that carried his company's name.

He held a great pride in what he had thus far achieved, and spoke at length to me about his primary goal of having every new home built better than its predecessor (as a result of continuous lessons learned).

Unlike many successful businesses that satisfactorily rest on past reputation, and prior plans that have proved themselves valuable and adequate, Mr. Kaye runs a company that strives to incorporate, as they grow, everything the industry has to teach them, thus, every excavation culminates with the completion of a finer home.

It is one of the greatest gifts I have ever received, my Kaye
home, it is the place wherein my family loves, and the location
from which my work is created, it is the essence of my heart,
and the spot where my soul sings the loudest, and without
Stuart, it would not exist, so for all I have herein stated, my
gratefulness to him abounds.

Very Truly Yours,



Lisa Bernhard

March 6, 2008